

ENGLISH



INDUSTRIES DIVISION

COMPANY PROFILE



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Welcome ATHENA GROUP

We develop and produce high value components to industrialise your ideas and support your business.

We are an Italian family-run company established in 1973, that has always looked to international markets. We combine our values and links to our home territory with a spirit of global growth that has allowed

us to become leaders in the development of advanced technical solutions for fluid management, thermoacoustic insulation and metal components.



WELCOME TO ATHENA

Who we are OUR NUMBERS



1

Top financial
reliability rating

300_{MLN}

Product units
delivered per year

160_{MLN}

2022 turnover in €

10

Worldwide
business units

942

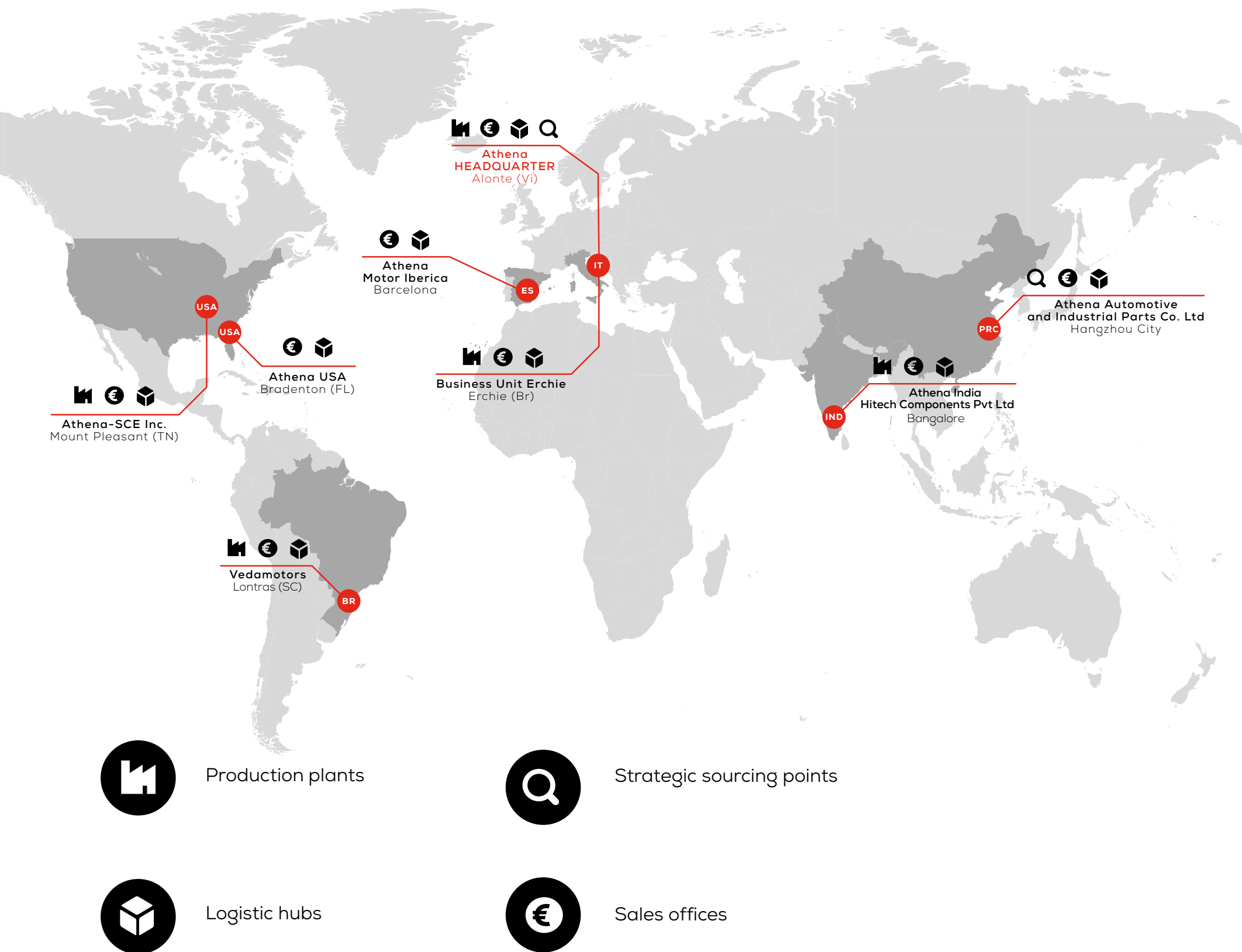
Employees

1,45_{MLN}

KW produced per year
by our photovoltaic plants

Who we are

PRESENCE WOLRDWIDE AND MILESTONES



2023

Keep growing

Athena continues its growth trend, with new investments to approach the new challenges: electrification, hydrogen and sustainability.

2020

New plant in Tennessee

The Athena-SCE's two sites are combined in a new plant in Tennessee of over 3.000 mq, in order to intensify its presence in the american territory.

2019

Worldwide acquisitions and expansions

Vedamotors acquires Servitec, company specialized in electrical and electronic products for motorbikes. The company also inaugurates the new 7.800 mq plant in Lontras.

2018

HQ Expansion with a new logistic hub

Athena expands with the construction of a new logistics hub at the Alonte headquarters.

2016

Opening of Athena Hangzhou

Establishment of Athena Automotive & Industrial Parts Co.Ltd.

2011

Acquisition of Nostrali

company leader in hydraulics parts.

2009

A productive and logistics network constantly growing

Athena's expansion and opening up to world markets continues, with the establishment of two new sister companies: a production plant in Bangalore, India and a commercial and logistics office in Barcelona.

2008

ISO TS 16949 certification

Achievement of ISO TS 16949 Certification, specific for Automotive.

2007

Acquisition of GET brand

Acquisition of GET, a division specialized in Engine Control Units and Data Acquisition Systems.

2004

Athena USA is established

Athena USA is set up to distribute products in North America.

1998

Athena becomes international

Athena establishes Vedamotors in Brazil, beginning its expansion outside of Italy.

1987

From the workshop to the shop windows

The Parts division is created. Athena acquires IGEA exploiting know-how acquired in the world of industrial gaskets to enter the motorcycle aftermarket.

1973

Establishment of Athena

Giovanni L. Mancassola founds an artisan company specialising in industrial gaskets.

Athena INDUSTRIES

Athena Industries designs and produces customized parts and components on specific client's requests for the main industrial applications.



ADVANCED TECHNOLOGIES FOR CREATIVE SOLUTIONS

VISION

The world of mechanical engineering is geared towards innovation. In this context, Athena Industries division aims to be the ideal, solid and innovative answer, tailored to the production performance needs of each individual company, in Italy and in Europe.

MISSION

Research and development. Co-engineering. Service culture. Based on these values, Athena designs and implements one-to-one technical solutions for product and industrial processes in the field of blanked parts and innovative sealing systems.

Industries Division INTRODUCTION

We know the features of your applications very well, and therefore we offer you the best solution on the market, combining top-level production technologies and Italian creativity.

50 YEARS OF KNOW-HOW AT YOUR SERVICE

In mechanics, most of the applications require the correct management of fluids, liquids or gases, to ensure maximum efficiency. We can be your strategic partner in the **development of technical solutions** that solve these problems.

Solutions that are small, often not visible, but essential to maintain the performance of the product in which they are installed over time.

Athena Industries' goal is to **offer the required quality within the required time**.

Thanks to a solid design know-how, different production technologies, knowledge of the markets and flexibility in adapting perfectly to requests, we can support the customer in developing technical solution they are looking for.

We produce **high quality gaskets and sealing systems for any industrial application**, expanding our offer over the years with **metal components, rubber and rubber-metal molded items, panels for thermal and acoustic insulation and Nostrali plugs, breathers and valves**.

Industries Division OUR STRENGTH



SOLIDITY

A solid partner with 50 years of success behind it. We have continuously been at the top level of economic-financial reliability, certified by D&B Cribis, for years.



CERTIFICATIONS

Three pillars supporting the environment, the company organization, and a zero-defect policy.



RESEARCH AND DEVELOPMENT

Innovation and progress are part of our DNA. We develop innovative products and processes internally to anticipate future's needs.

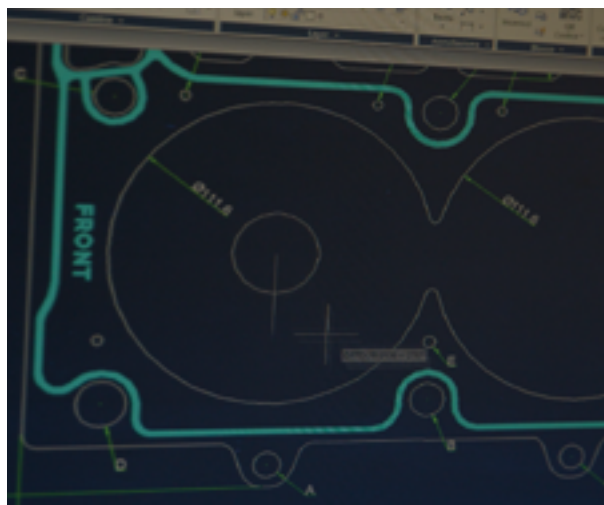


INTERNATIONAL PRESENCE

We are a global company, present on all the main continents to support your internationalization.



Expertise OUR EXCELLENCE IN PROJECT AND PRODUCTION



GASKETS

We have designed and produced gaskets for 50 years. We focused on these products because, although invisible, they are essential for the functioning of any mechanical system.



SAFETY VALVES AND SPECIAL VALVES

Thanks to the acquisition of Nostrali in 2011, Athena entered the hydraulics, pneumatics and pressure control production market.



BLANKING OF COMPLEX ITEMS

Blanking, mechanical and corrective processing, surface and thermal treatments, traditional and laser welding, innovative cleaning processes and overmoulding with rubber. All under the same roof, to guarantee a customised product and maximum process control.



COMBINATION OF PRODUCTION TECHNOLOGIES

The high level of experience in automatic assembly systems and the possibility of obtaining products from different production processes and with different materials makes Athena a unique partner when you need pre-assembled solutions.



INSULATING PANELS

Specific skills and knowledge of legislative trends, combined with a consolidated global network of suppliers, production technologies, tests and simulations allow us to identify the ideal insulating material for every need.

**OUR EXPERTISE
TO DEVELOP
THE BEST SOLUTIONS**

Application
OUR CUSTOMER SEGMENTS



**THE IDEAL PARTNER OF EVERY
MANUFACTURING COMPANY**



HYDROGEN FUEL CELLS
AND BATTERIES



HEATING



ENGINES
AND MOTORBIKES



AUTOMOTIVE



POWER
TRANSMISSION



GAS, METHANE
AND LPG
MANAGEMENT



AGRICULTURAL
& OFF-HIGHWAY



FOOD,
PHARMACEUTICAL
AND MEDICAL
INDUSTRIES



PUMPS



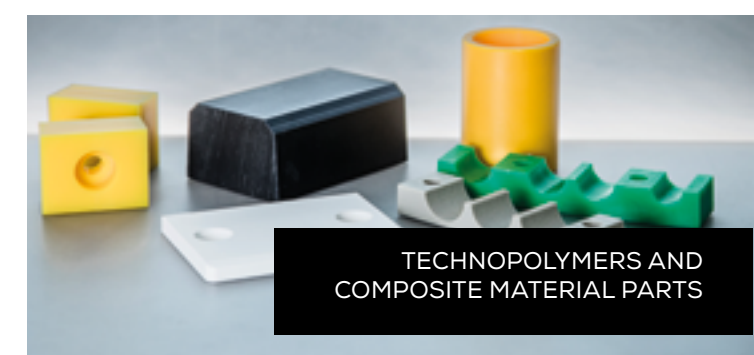
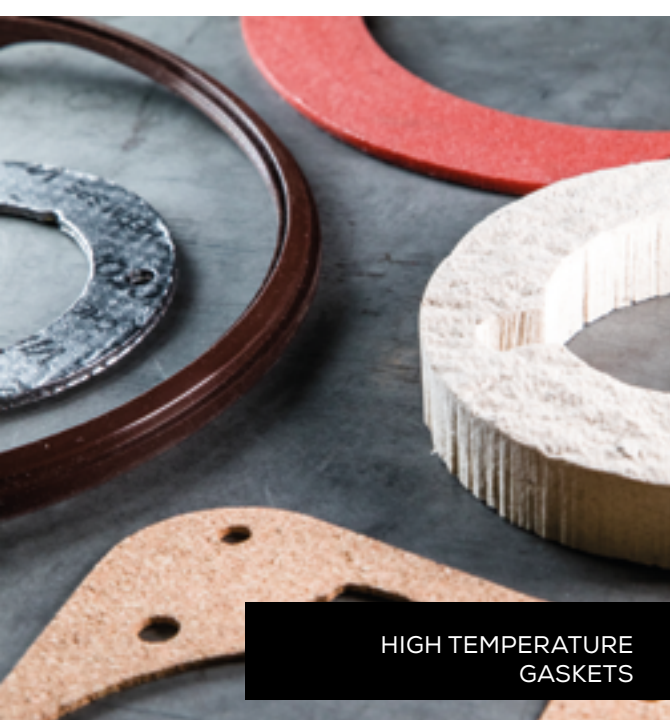
COMPRESSORS



ELECTROMECHANICS

Products

HIGH VALUE COMPONENTS TO INDUSTRIALISE YOUR IDEAS



Sister Companies

OUR PLANTS AROUND THE WORLD



LOCATION: LONTRAS (SC) – BRAZIL
PRODUCTION AREA: 13.300 SQM
EMPLOYEES: 200
EMPLOYEES MEAN AGE: 32 years
ACTIVITY: production of industrial Gaskets, engine gaskets, oil seals Rubber parts, Metal parts, Electronic devices under Servitec brand
CONTACT: vedamotors@vedamotors.com.br



ATHENA HITECH COMPONENTS PVT LTD

LOCATION: BANGALORE - INDIA
PRODUCTION AREA: 1.800 SQM
EMPLOYEES: 45
EMPLOYEES MEAN AGE: 31 years
ACTIVITY: production of Gaskets, Rubber and rubber-metal parts, Dampeners and Nostrali plugs.
CONTACT: info@athena-india.com



LOCATION: MOUNT PLEASANT-TN-USA
PRODUCTION AREA: 3.000 SQM
EMPLOYEES: 16
EMPLOYEES MEAN AGE: 41 years
ACTIVITY: production of OEM Gaskets, engine gaskets, insulating panels and Automotive performance parts
CONTACT: sales@scegaskets.com



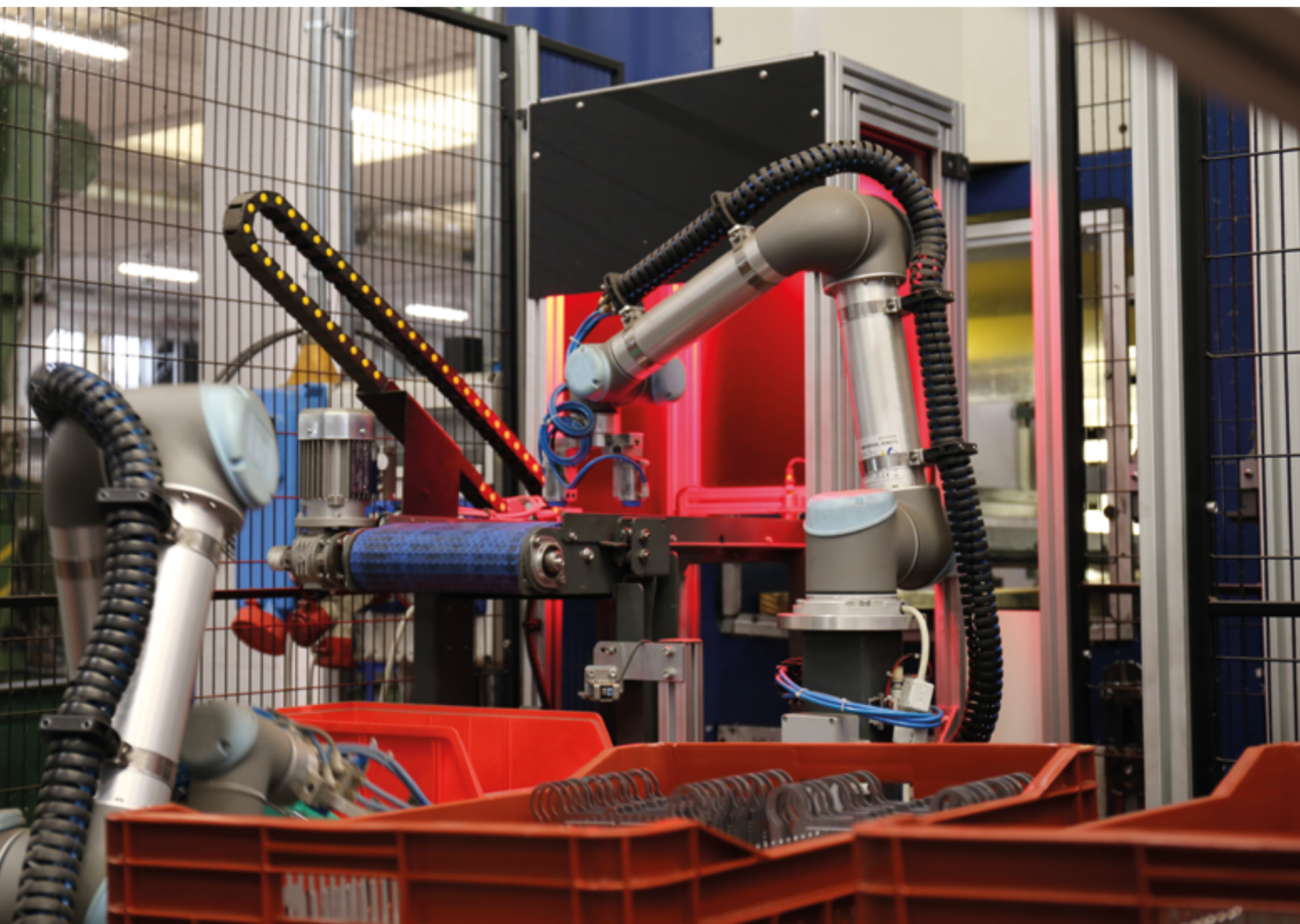
ATHENA AUTOMOTIVE & INDUSTRIAL PARTS CO. LTD

LOCATION: HANGZHOU - CHINA
WAREHOUSE AREA: 500 SQM
EMPLOYEES: 7
EMPLOYEES MEAN AGE: 36 years
ACTIVITY: Sourcing hub of raw materials
CONTACT: info@athena-hangzhou.cn



Industry 4.0

THE DIGITALIZATION OF THE OPERATIONS



Athena has always been used to manage complexity: different industries, multiple production processes and tailor-made solutions for specific applications.

The digitalization and the continuous improvement of operations has taken on a leading role in the company. This process is necessary to manage large amounts of data and keep customer needs at the center.

To digitize and facilitate processes, Athena uses a series of advanced platforms, to help our team to follow customers step by step:



Cyberplan: APS Platform to confirm production plans and delivery dates



Opera: MES Platform which connects all production machinery to make continuous improvements and reducing waste of time



AUTOMA, a WMS to manage and optimize warehouse handling



Quarta Evo: Quality Management System platform integrated with MES, to achieve quality policies and objectives



CRM e SRM, to keep the relationship with customers and suppliers at the center and integrate marketing and service functions

Key Strengths

QUALITY CONTROL MANAGEMENT

Quality system management is a key point because it enables us to improve our industrial processes performance, growing our efficiency in terms of organization and minimizing the environmental impact of our activities. Our products withstand several quality controls in every productive phase.

Our **metrology lab** is equipped with the most advanced automatic and manual measurement tools, Costantly updated **softwares** allow us to grant the best **quality** management level.

CERTIFICATIONS



AUTOMOTIVE



Key Strengths LOGISTICS

DEDICATED SERVICES TO SUPPORT YOUR BUSINESS



CUSTOMER SUPPORT

Athena offers **dedicated logistics accounts** which follow orders from production to delivery time and support customers if they have issues or information requests.



ON TIME DELIVERY SELF-EVALUATION

Athena has developed its own self-evaluation **On Time Delivery (OTD) system**, to solve bottlenecks in advance, monitor customer satisfaction and constantly raise service levels.



KANBAN SERVICE

Athena follows the **Kanban rules** to reduce warehouse stock, places and areas to stock it and related wastes. It is strictly connected with demand planning. With the complete organization of production processes, Athena is able to avoid overstock or out-of-stock situations. Upon request, Athena can offer these services to key OEM partners, to rationalize their time and resources.



EDI (ELECTRONIC DATA INTERCHANGE)

Athena is equipped with state-of-the-art **data and information sharing software**, to grant fastest and more accurate commercial exchanges and reduce paper documents and human error.



DEMAND PLANNING

A multi-step operational supply chain management process used to create **reliable forecasts**. Effective demand planning can guide users to improve the accuracy of revenue forecasts, align inventory levels with peaks and troughs in demand, and enhance profitability.

Sustainability

RESPECT FOR THE TERRITORY AND FOR THE ENVIRONMENT

GROWTH AND SUSTAINABLE DEVELOPMENT

The reduction of the environmental impact and the connection with the territory around us are key concepts for the company. Athena increased its efficiency year after year, thanks to photovoltaic systems that power our factories, careful management of waste process, the elimination of plastic from our packaging and the creation of recreational areas.

We increased our sustainability investments every year, respecting the territory in which we operate and reduce CO2 emissions into the environment.

84%

PERCENTAGE OF
WASTE RECOVERED OR
RECYCLED

28,5%

SELF-PRODUCED
ENERGY

965_t

CO2 EMISSION
REDUCTION FROM
PHOTOVOLTAIC PLANTS



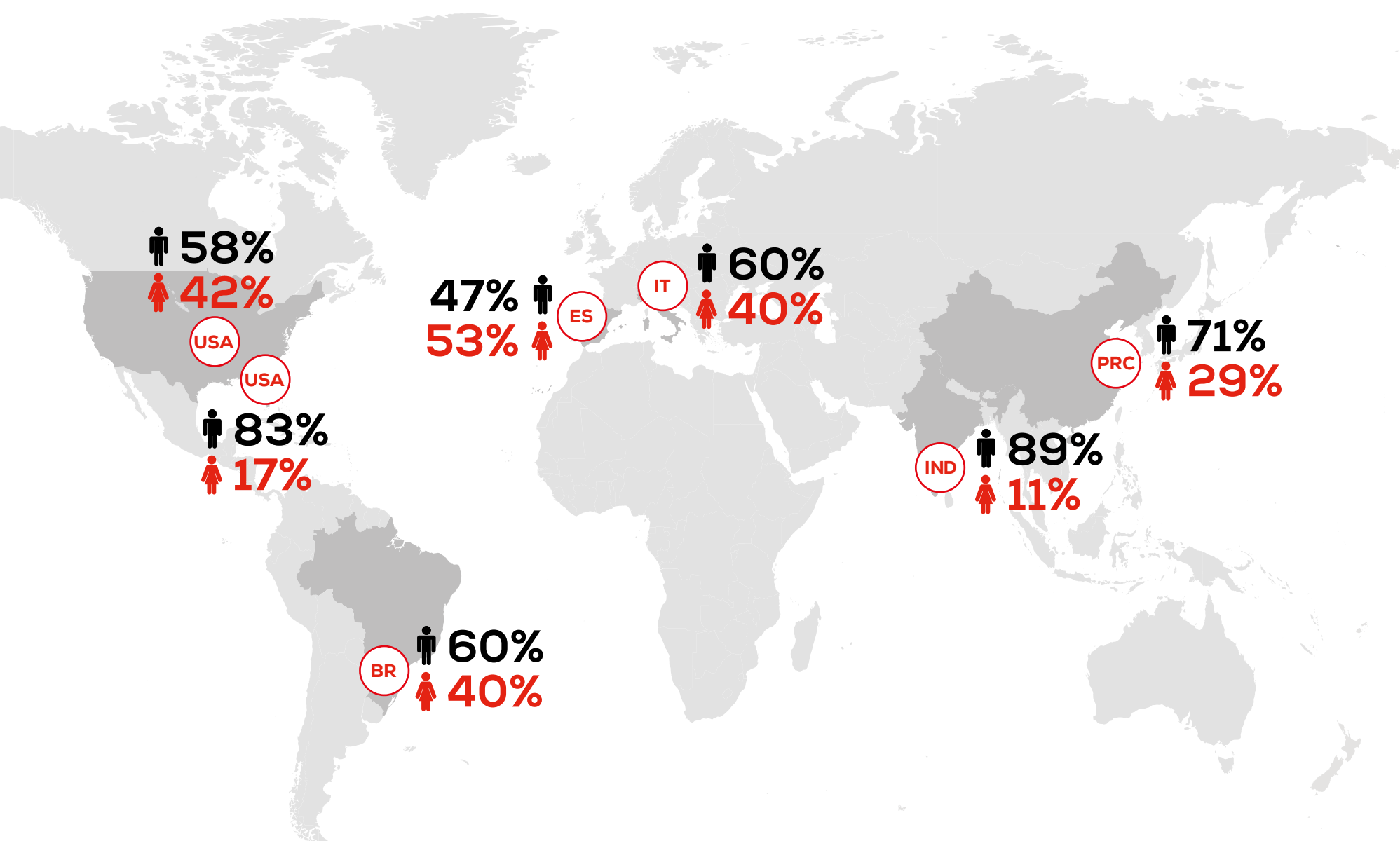
ENVIRONMENTAL
CERTIFICATION ISO 14001

Education and human resources

A GROUP OF PEOPLE, ONE GOAL

Innovation is not only achieved through technology, but also - and above all - thanks to human capital. **We have always believed and invested in people**, our most precious resource. Through education and training Athena supports its workforce to always be at the forefront of new challenges.

Our group's success is the result of team achievements and a shared desire for growth. Today we can count on a team of over 900 people, spread across three continents, united by a desire to keep improving and growing.



Marketing Activities EVENTS & EXHIBITIONS

Trade shows are always the best meeting point to discover new trends and increase brand and product range awareness. That's why most of our marketing investments are dedicated to taking part in international **trade shows in Italy and Europe**, with the goal of maximising our presence among the different industrial sectors.



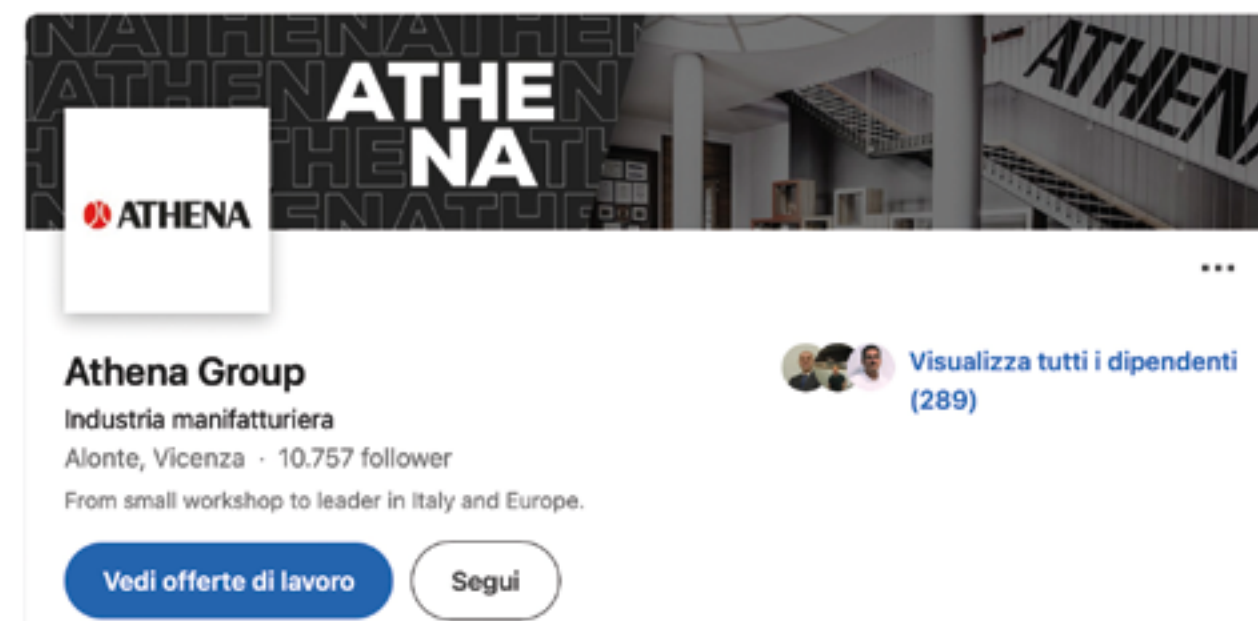
Online marketing activities A NEW COMMUNICATION APPROACH

The importance of marketing activities in the industrial sector is relevant, as it is important to have the tools to communicate our skills and our technical solutions in the best way.

Athena.industries is our new website. It is available in Italian, English and German and presents our main skills, documented by concrete cases, the production segments we serve and the products that we can develop and produce within our plants.



athena.industries



By subscribing to our newsletters and following the [Athena Group Facebook page](#), it is possible to enter our network and receive constant updates on new technologies and new projects.

We consider the value of partnerships to be very important, to develop shared communication activities and [co-engineering projects](#) carried out in co-engineering with customers.



FANTIC



LANDI RENZO



DUCATI

Our Plants CONTACTS

WORLDWIDE PRESENCE TO SUPPORT YOUR BUSINESS



PRODUCTION PLANTS

ATHENA HEADQUARTERS

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36045 Alonte – Vicenza (Italy)
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ATHENA HITECH COMPONENTS PVT LTD

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Bangalore 560058 – India
Phone: +91 80 28395085

ATHENA-SCE. INC

424 Williams Springs Road
Mount Pleasant, TN 38474 – US
Phone: +1 800 427 5380

BUSINESS UNIT BLUETECH

Via delle Albere, 8
36045 Alonte – Vicenza (Italy)
Phone: +39 0444 727272
Fax: +39 0444 727292

VEDAMOTORS

Rodovia BR 470, n°2795 – KM 129
Salto Pilão 89182-000
Lontras – SC – Brasil
Phone: +55-47-3411 0500
Fax: +55-47-3411 0501

LOGISTIC HUBS

ATHENA MOTOR IBERICA

C/Joiers 17 Nave 7
08184 Palau Solità i Plegamans
Barcelona – Spagna
Phone: +34 935 744 857

ATHENA USA, INC.

2308 58th Ave East
Bradenton, FL – 34023 – USA
Phone: 1 855 741 2121
Fax: 1 631 244 0556

ATHENA AUTOMOTIVE & INDUSTRIAL PARTS CO.LTD

1st Floor, Building 15, Zhong Zi Technol-
ogy Park, No. 260, 6th Street, Bai Yang
Community, Economic and Technologi-
cal Development Zone
310018 Hangzhou – China

DRUGS RIESIN DUSTER RIESIN DUSTER



WATCH OUR
COMPANY VIDEO

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